



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

May 25, 2018

Rebecca Enberg
Rehrig Pacific Company
1000 Raco Ct.
Lawrenceville, GA 30045

Re: **RFQ # 1028658, Trash and Recycling Carts**

Dear Mrs. Enberg:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1028658 for Trash and Recycling Carts. This letter hereby notifies you of Metro's intent to award to Rehrig Pacific Company, contingent upon successful contract negotiations.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Brad Wall by email at brad.wall@nashville.gov Monday through Friday between 8:30am and 3:30pm.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification. Should you have any questions concerning this requirement, please contact Jerval Watson, BAO Representative, at (615) 862-5461 or at jerval.watson@nashville.gov.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File
Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

RFQ # 1028658 - Trash and Recycling Carts Evaluation Team Score Sheet			
Offeror	CMI Equipment Sales Inc	Rehrig Pacific Company	Stringfellow, Inc.
Contract Acceptance	Accepted	Accepted	Accepted
Cost (35 Points)	32.84	28	31.7
Qualifications and Experience (20 Points)	10	17	5
Capacity and Approach (10 Points)	5	8	5
Product Evaluation and Warranty (35 Points)	30	30	27
Total Evaluation Scores (100 Points Total)	77.84	83	68.7

Evaluation Comments

CMI Equipment Sales Inc
<p>Strengths- The firm provided detailed information regarding their capacity to do warranty repairs. The firm provided detailed certified copies of all ANSI test results. The firm provided detailed warranty documentation and an example of the warranty paperwork.</p> <p>Weaknesses- The overview of the firm lacked detail. The firm's understanding of the project and how the firm would perform the scope of work lacked detail. The identification of any issues associated with this type of project and countermeasures to overcome those issues lacked detail. The demonstration of how carts would be delivered in a timely manner if replacements are needed lacked detail. The description of how the firm would maintain a file that identifies the date of manufacture by the serial number lacked detail. The firm failed to describe the impact of their standard warranty for carts and replacement parts with Metro making repairs to the carts.</p>

Rehrig Pacific Company
<p>Strengths- The vendor provided a detailed overview of their firm. The firm provided detailed information regarding their experience working with two (2) municipalities within the last five (5) years in the semi-automated and/or fully automated collection process. The firm provided a detailed description of their understanding of the project and described their specific operational tasks to perform the scope of work. The firm provided a detailed description of their production capacity, and how carts would be delivered in a timely manner if replacements are needed. The firm provided detailed information regarding their C.A.R.T.S. database that will house all the serial numbers and RFID values. The firm provided detailed certified copies of all ANSI test results. The firm provided detailed documentation regarding their ability to provide an Ultra High Frequency (UHF) RFID Tag in the handle of the cart body at the factory.</p>

Weaknesses- The firm failed to provide a brief scope for their reference projects and how those projects are similar to the scope of work for this solicitation. The firm failed to provide brief statements of successes for their reference projects. The firm failed to describe their capacity to perform warranty repairs. The firm failed to identify any issues associated with this type of project and countermeasures to overcome those issues. The firm failed to provide an example of their warranty paperwork. The firm failed to describe the impact of their standard warranty for carts and replacement parts with Metro making repairs to the carts.

Stringfellow, Inc.

Strengths- The firm provided detailed certified copies of all ANSI test results.

Weaknesses- The vendor failed to provide an overview of their firm. The firm's experience working with two (2) municipalities within the last five (5) years in the semi-automated and/or fully automated collection process lacked detail. The firm's description of their understanding of the project and how they will perform the scope of work lacked detail. The firm's description of how carts would be delivered in a timely manner if replacements are needed lacked detail. The firm's description of their capacity to perform warranty repairs lacked detail. The firm's documentation of providing a custom in-mold label to the cart lid lacked detail. The firm failed to provide detailed warranty documentation and an example of the warranty paperwork. The firm failed to describe the impact of their standard warranty for carts and replacement parts with Metro making repairs to the carts.

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Trash and Recycling Carts; RFQ # 1028658			28	7	35
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Rehrig Pacific Company	\$13,551,148.63	\$0.00	28.00	0.00	28.00
CMI Equipment Sales Inc.	\$14,455,767.83	\$14,455,767.83	26.25	6.59	32.84
Stringfellow Inc.	\$15,358,963.83	\$15,358,963.83	24.70	7.00	31.70

BAO SBE Assessment Sheet

BAO Specialist: Jerval Watson
Contract Specialist: Brad Wall
Date: 05/18/2018

Department Name: Public Works
RFP/ITB Number: 1028658

Project Name: Trash and Recycling Carts

Primary Contractor*	Prime Bid Amount	Total Offered SBE (\$)	SBEs approved?	Total Approved SBE (\$)	SBE (%)	Comments
Rehrig Pacific Company	\$13,551,148.63	\$0.00	NO	\$ -	0.00%	No SBE participation
CMI Equipment Sales, Inc.	\$14,455,767.83	\$14,455,767.83	YES	\$ 14,455,767.83	100.00%	The prime contractor is a Metro approved SBE, there is no subcontractors on this solicitation
Stringfellow Inc.	\$15,358,963.83	\$15,358,963.00	YES	\$ 15,358,963.83	100.00%	The prime contractor is a Metro approved SBE, there is no subcontractors on this solicitation

*For ITBs, only apparent low bidder will be listed.